



COMPANY PROFILE

MONTEPAONE Srl is a company specialized in turnkey solutions for chemical and metallurgical laboratories. We can supply laboratory furniture (safety cabinets for storing inflammables, compressed gas & chemicals, chemical reagents), analytical instrumentation and samples preparer, consumable items (glass, plastic, filters, laboratory instrumentation) We can take a project from project stage through to implementation/completion and can also provide the necessary staff training. It is a fundamental part of our daily activity to search for new technical solutions and to propose new instrumentation and/or laboratory materials to our clients.

Turnkey solution(s)

We are highly specialized in Aero Space & Automotive testing, Chemical Oil & Gases Lab testing, Environmental testing, Electronics Lab Testing & Process, Metallographic Lab testing, Nuclear Lab testing, Pharmaceutical Lab testing, School & university Lab testing.

If you furnish us with the list of analyses to be carried out, we can propose the analytical instruments typically used for use. The number and type of safety cabinets for the instrumentation to be used. The type & amount of consumables required for the analyses for a specified time. The training of laboratory technical staff in the use of all instrumentation. A comprehensive and complete solution for every situation

Team-work

Our company design and produce furniture and special devices for all sectors including the electronic ESD and Clean Room. We represents various producers of laboratory furniture, instrumentation and consumable items. Our close relationship(s) with their designers, analytical consultants and technical service staff ensure we have a thorough knowledge of all the products we propose. Furthermore, this close contact, established over many years, means we can guarantee after-sales service, scientific support, installation and training all carried out directly by producers on our behalf. Instructions for use, for installations outside of Italy, are provided in English or Spanish and there is a translation service available to technical staff.

After-sales Service

In cases of malfunction or breakdown we guarantee technical assistance for all product/solutions provided. This assistance is also guaranteed outside of Italy. How is this possible? Most of the products we distribute are Internationally recognized brands for which the Producer provides a network of technical after-sales service to deal with any eventualities. When we prepare an offer, we evaluate carefully the products requested and the location for installation. On the basis of this information, we decide on the product solution(s) to be offered.

In situations where it is anticipated that certain instruments might require a good deal of onsite technical assistance and we cannot guarantee same at the installation location, we will consider other solutions or arrange third party technical assistance at your location. Another advantage is as follows: For instruments of smaller dimensions, which can easily be despatched with express couriers (such as DHL, Fedex..), after sales service is offered free of charge at the Italian service center. With this system any intervention costs remain very low even after the period of guarantee has elapsed.

Conclusions

From the above, I believe our mission is clear. It just remains to tell you something about our character.

We work with passion & dedication, we love our job and we are committed to working alongside our clients in order to achieve the desired results. Why not seeing what we can do for you !

<https://www.montepaonesrl.it/>

Rev.04/AM/23